

Wireless Internet for Central & Southern Oregon

Information for Referral Agents

Bend / Central Oregon 67 NW Hawthorne Ave Bend, Oregon 97703 support@webformix.com Phone: 541-385-8532 Fax: 541-385-8643 Grants Pass / Southern Oregon 204 NW 4th St Grants Pass, OR 97526 <u>support@webformix.com</u> Phone: 541-474-6082 www.WEBFORMIX.com

Webformix Referral Agent Information

If you choose to be a referral agent with Webformix, we ask that you call the sales department and provide basic information about your clients such as address and phone number, and internet connection needs. This is also in your best interest, as clients often don't remember to mention who sent them.

After receiving your call, we check to see if the location would be able to get service. We then reach out to the client after reviewing their location. Typically a free site survey is necessary to verify the connection as we are a wireless internet provider. Our service works best when there are few/no obstructions between the equipment we mount, and our transmitters on various communication towers in the area.

The client does not need to be home for us to accomplish the site survey test, we just need access to the property (outside only). Additional equipment could be necessary depending on the structure and client needs. Clients do need to have a router that is compatible with ethernet cables. 2-in-1 modem-routers will not be compatible with our cables and equipment.

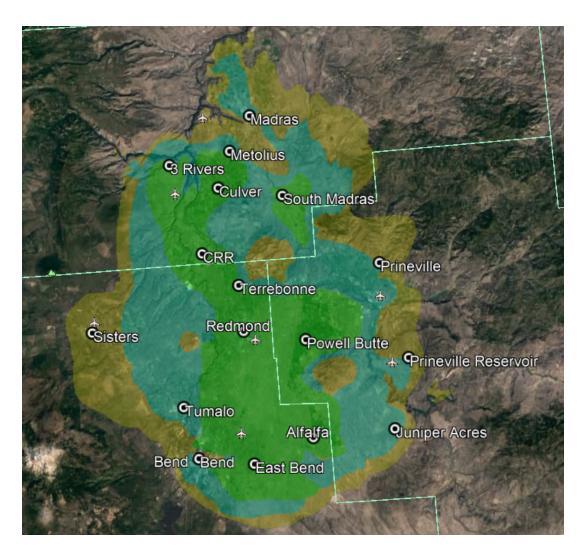
If we are able to provide service after the site survey verification, fees are due at the time of install. The best form of payment at the time of install is by cash or check as anytime we process a card it accrues an additional 3% fee for the client. **Once a new client makes it out of their 30-day money-back guarantee period, you will receive a \$100.00 check.**

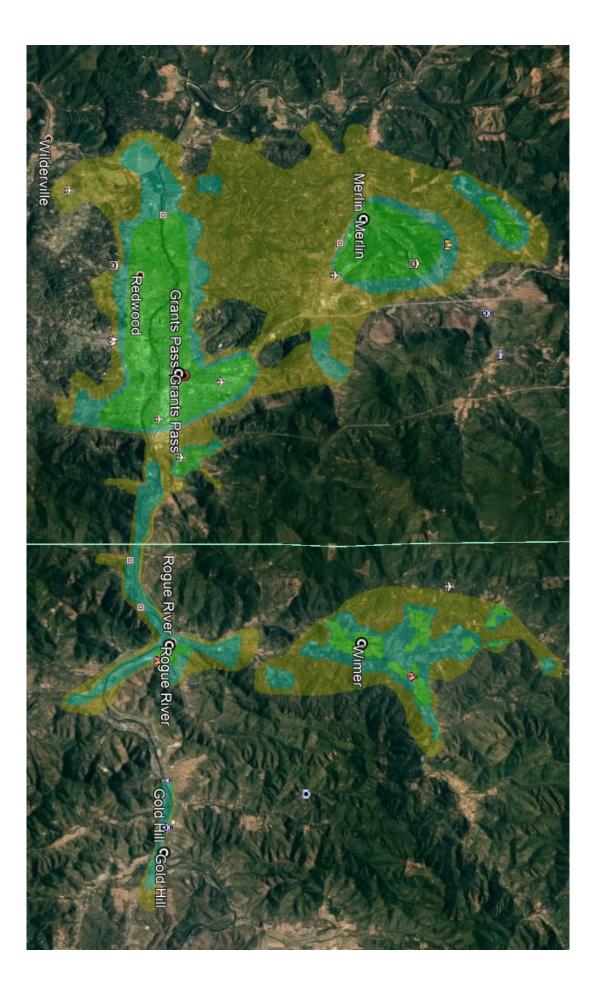
Residential Install Fees	Commercial Install Fees
\$100.00 installation (Tree installation is extra)	Starts at \$300.00 installation
\$50.00 refundable equipment deposit (no equipment purchase or rental fees)	\$50.00 refundable equipment deposit (no equipment purchase or rental fees)
\$50 - \$135 for the first month of service	\$50 - \$135 for the first month of service
\$75.00 router, if needed	\$75.00 router, if needed
\$10.00 surge protector, if needed	\$10.00 surge protector, if needed
Optional VOIP Add-On \$25/mo, \$50 setup	Optional VOIP Add-On \$25/mo, \$50 setup
Optional Static IP Add-On \$10/mo	Optional Static IP Add-On \$10/mo

Service Areas

Central Oregon Alfalfa Bend Crooked River Ranch Culver Madras Powell Butte Redmond Sisters Terrebonne Three Rivers - Lake Billy Chinook Tumalo Southern Oregon Grants Pass Merlin Rogue River Hugo Wimer

Oregon Coast Coos Bay





Reasons to Choose Webformix

- Locally owned and operated
- Highest-rated internet provider in Central and Southern Oregon
- Hand-crafted client support by local employees
- No caps, no contracts, credit checks, equipment rentals, or hidden fees
- Change your service plan at any time
- 30-day money-back guarantee
- 30-day vacation mode option for \$10/mo
- Refer-A-Friend Program
- 10-year clients get a 10% discount on monthly service fees

The Installation Process

We provide a line of sight, point to point link between equipment we mount to the home, and transmitters we have on various radio towers in the area. In order to receive quality service, we need a clear, open line of sight between these two pieces of equipment. The equipment is a radio antenna "dish" that we place on the roof and a small power supply that gets plugged into the router and surge protector inside. The cable is run from the dish to the inside by drilling through an exterior wall.

We can perform a free site survey to ensure we can provide a quality connection at the client's home prior to installation. There is no charge for this, and the client doesn't even have to be home. We just need permission to hop up on the roof if the client is not there. The client (or a responsible person over 18) does need to be home at the time of installation.

The final overall speeds seen are based heavily on 1) distance to our transmitter and 2) quality of line of sight to the transmitter. Speeds can vary from location to location. If signal tests indicate unacceptable speed ranges at the site, we do not install our service. Putting in a bad connection doesn't serve anyone well in the long run! Please keep in mind that estimated speeds are not guarantees, just what is expected in most cases. What is required to achieve those expectations depends on the exact address being serviced. In each case, Webformix can provide additional upload allocation if necessary.

Webformix Wireless Internet Service Plans

Choose <i>YOUR</i> Plan	Value Streaming	Premium Streaming	Power User	Super Power User*
Price per Month	\$50	\$68	\$95	\$135
Installation**	\$100	\$100	\$100	\$100
Equipment Deposit***	\$50	\$50	\$50	\$50
Download Speed	6 Mbps	9 Mbps	18 Mbps	30 Mbps
Upload Speed	1 Mbps	1 Mbps	2 Mbps	5 Mbps
Web Browsing & Email	Х	Х	Х	Х
VOIP Compatible	Х	Х	Х	Х
Streaming Capabilities	1 Standard Definition Video Stream	2 Standard Definition Video Streams	Many SD Streams or 1 High Definition Stream	1 Ultra High Definition Stream (4K) & Works with Dish/Direct TV Streaming

All speeds are best-effort service estimates and indicate the maximum speeds to be expected for a given service tier. Available bandwidth and transfer rates may vary on network usage and individual connection performance.

*Super Power User Plan not available in all locations, call for availability.

**Installation cost does not include a router or associated configuration. Webformix does not require the use of a specific wireless router. Customers are welcome to provide their own as long as they are comfortable setting it up, putting a password on it, and keeping the firmware up to date. We do offer routers for purchase (\$75) that include set up, router support, and a 1-year warranty (1-year free replacement; \$40 replacement after 1 year for current customers).

We require our equipment to be plugged into a surge protector (not just a power strip). This may be provided by the customer or purchased from Webformix at the time of installation for \$10. ***Equipment deposit refundable at end of service if the equipment is returned in working condition at the time of scheduled

equipment pick up.

Add-On Options	Add-On Option Price
VOIP Option	\$25 per month
Static IP Option	\$10 per month
Extra Upload Speed	\$5 per 1 Mbps per month